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RETAIL PRICE LIST

—OF—

Coe, Converse & Edwards Co.

Nurserymen **ARMY**
RECEIVED

★ JAN 17 1949 ★

U. S. Department of Agriculture



Agric

On Highway 12 at
Southern City Limits

FORT ATKINSON,

WISCONSIN

TERMS

The prices in this list are for goods delivered at the purchaser's designated delivery point, all charges prepaid, except by special agreement, and any such agreement must be duly entered on the order.

25 % down payment on all orders; balance due on delivery. All stock to be delivered in a healthy and thrifty condition. Should any of the trees or plants received by you and paid for on delivery, that have been properly planted and received reasonable care, fail to grow, they will be replaced at one-half ($\frac{1}{2}$) price, provided we are notified on or before August 1st after delivery.

CASH ON DELIVERY

We Pack Carefully and agree to replace free any stock that fails to reach the customer in good condition if notified immediately on arrival of such stock. We further agree, should any tree or plant sold by us prove untrue to name, that we will replace same free of charge or return purchase price. It is mutually agreed between the purchaser and ourselves that we are not to be held liable for a greater sum than was originally paid for stock.

Freedom From Disease.—Our Nursery is inspected each year and we hold a certificate showing our stock to be free from injurious pests, a copy of the certificate accompanies each shipment.

Parcel Post, C.O.D.

Many small orders can be sent direct in this way, if the purchaser so desires. Orders to be sent Parcel Post, C.O.D., must amount to at least \$2.00.

RETAIL PRICE LIST

—Of—

Coe, Converse & Edwards Co.

NURSERYMEN

Fort Atkinson, Wisconsin

FRUIT TREES

Our apple trees are two and three year old trees, carefully grown and graded for your satisfaction. You will find all of the good old varieties and most of the good new varieties included in our price list.

APPLE & CRAB APPLES

SPECIAL NEW VARIETIES

CLASS A

5-6':—\$2.75 each; 3 for \$8.00; \$30.00 per 12

4-5':—\$2.35 each; 3 for \$6.75; \$26.00 per 12

Minnesota 790

Fireside

Minjon

Prairie Spy

Secor

Victory

CLASS B

5-6':—\$2.50 each; 3 for \$7.25; \$28.00 per 12

\$225.00 per 100

4-5':—\$2.15 each; 3 for \$6.25; \$24.00 per 12

\$190.00 per 100

Beacon

Cortland

Dolgo Crab

Forest Winter

Haralson

Macoun

Melba

Milton

Sweet Russet Crab

Windsor Chief

CLASS C

5-6':—\$2.25 each; \$25.00 per 12; \$200.00 per 100

4-5':—\$1.90 each; \$21.00 per 12; \$165.00 per 100

Anoka

Delicious Red

Delicious Yellow

Duchess Red

Golden Russet

Hyslop Crab

Jonathan

Kendall

Liveland

McIntosh

McIntosh Early

Northwest Greening

Red Astrachan

Snow, or Fameuse

Tolman Sweet

Wealthy

Whitney Crab

Winesap

Yellow Transparent

PEARS

CLASS A

NEW AND SPECIAL VARIETIES

4-5':—\$3.50 each; 3 for \$10.00; 12 for \$40.00

Bantam
Lincoln

Parker
Patten

CLASS B

4-5':—\$3.00 each; 3 for \$8.75; 12 for \$34.00

Anjou
Bartlett
Clapps Favorite
Duchess

Flemish Beauty
Kieffer
Mendell
Seckel

PLUMS

All red plums need a pollenizer, therefore all plantings of red plums should contain pollenizers.

CLASS A

4-5':—\$3.00 each; 3 for \$8.75; 12 for \$34.00

Ember
Hanska
Kaga (Pollenizer)
Lombard
Monitor

Stanley Prune
Superior
Surprise (Best Pollenizer)
Underwood
Waneta

CHERRY

CLASS A

3-4':—\$3.00 each; 3 for \$8.75; 12 for \$34.00

English Morello
Early Richmond

Late Montmorency

SMALL FRUITS

GRAPES

CLASS A

2 yr. No. 1:—\$.85 each; 3 for \$2.40; 12 for \$9.00

Caco (Red)
Fredonia (Black)

Portland (White)

CLASS B

2 yr. No. 1:—\$.75 each; 3 for \$2.00; 12 for \$7.75

Beta (Black)
Concord (Black)
Moore's Early (Black)

Niagara (White)
Worden (Black)

RASPBERRIES

RED VARIETIES

CLASS A

NEW VARIETIES

12 for \$3.50; 25 for \$6.75; 100 for \$22.50

Chief

Sunrise

Taylor

CLASS B

12 for \$3.00; 25 for \$5.75; 100 for \$20.00

Latham

EVEREBEARING VARIETIES

12 for \$4.00; 25 for \$7.50; 100 for \$25.00

Indian Summer

BLACK VARIETIES

12 for \$3.00; 25 for \$5.75; 100 for \$20.00

Cumberland

Logan

Morrison

PURPLE VARIETIES

12 for \$3.50; 25 for \$6.75; 100 for \$22.50

Sodus

BLACKBERRIES

CLASS A

12 for \$3.50; 25 for \$6.00; 100 for \$20.00

Alfred

CLASS B

12 for \$3.00; 25 for \$5.75; 100 for \$18.00

Eldorado

Snyder

DEWBERRIES

12 for \$4.00; 25 for \$7.00

Lucretia

CURRANTS

CLASS A

2 yr. No. 1:—\$1.00 each; 12 for \$10.00; 25 for \$20.00

Red Lake

CLASS B

2 yr. No. 1:—\$.75 each; 12 for \$8.00; 25 for \$15.00

White Grape

Wilder

GOOSEBERRIES

CLASS A

2 yr. No. 1:—\$1.00 each; 12 for \$10.00

Pixwell

CLASS B

2 yr. No. 1:—\$.80 each; 12 for \$8.50

Downing

Houghton

RHUBARB

CLASS A

NEW VARIETIES

\$1.00 each; 12 for \$10.00

Chipmans

CLASS B

\$.75 each; 12 for \$8.00

McDonald

ASPARAGUS

\$2.25 for 25; \$4.00 for 50; \$7.00 for 100; \$50.00 for 1000

Mary Washington

STRAWBERRIES

NO FALL DELIVERY

When more than one variety is desired, the price indicated for the quantity of each variety wanted is used. For example: An order for 50 Premier and 50 Blakemore would cost \$7.00.

REPLACEMENT: We will re-fill free of charge any plants arriving in poor condition **provided we are notified within 10 days after delivery**, so claim can be filed with transportation company.

JUNE BEARING

DUNLAP

| | | | |
|------------------|---------|-------------------|---------|
| 25 plants | \$ 2.00 | 250 plants | \$ 9.00 |
| 50 plants | 2.75 | 500 plants | 16.00 |
| 100 plants | 4.00 | 1000 plants | 28.00 |

PREMIER—BLAKEMORE

| | | | |
|------------------|---------|-------------------|---------|
| 25 plants | \$ 2.50 | 250 plants | \$11.50 |
| 50 plants | 3.50 | 500 plants | 20.00 |
| 100 plants | 5.00 | 1000 plants | 37.50 |

EVERBEARING

GEM

| | | | |
|------------------|---------|-------------------|---------|
| 25 plants | \$ 3.00 | 250 plants | \$17.00 |
| 50 plants | 4.50 | 500 plants | 30.00 |
| 100 plants | 7.50 | 1000 plants | 52.00 |

ORNAMENTAL AND SHADE TREES

To avoid any misunderstanding regarding the sizes and grades of trees, we make the following explanation: The 6 to 8 foot grade takes in trees that are 6 feet and over up to 8 feet, but does not include the 8 foot trees. The 8 to 10 foot grade takes in those that are 8 feet and over and under 10 feet, but not the 10 ft; and so on through all grades. For example, should you wish a tree 8 feet high, you should order the 8 to 10 foot size. This also applies to trees sold by caliper. The size of trees sold by diameter (caliper) is measured six inches above the roots.

| | Size | Each |
|--|-----------------|--------|
| Ash, White | 6-8 ft. | \$2.50 |
| Ash, White | 8-10 ft. | 4.00 |
| Birch, White | 5-6 ft. | 3.00 |
| Birch, White | 6-8 ft. | 4.00 |
| Birch, Cut-Leaf Weeping | 5-6 ft. | 5.00 |
| Birch, Cut-Leaf Weeping | 6-8 ft. | 6.50 |
| Butternut | 3-4 ft. | 2.00 |
| Elm, American | 6-8 ft. | 2.50 |
| Elm, American | 8-10 ft. | 4.00 |
| Elm, Chinese | 5-6 ft. | 2.25 |
| Elm, Chinese | 6-8 ft. | 2.75 |
| Elm, Chinese | 8-10 ft. | 4.00 |
| Elm, Moline | 6-8 ft. | 3.50 |
| Elm, Moline | 8-10 ft. | 5.00 |
| Elm, Moline | 1 1/4 1 1/2 in. | 6.50 |
| Elm, Moline | 1 1/2-2 in. | 8.00 |
| Hackberry | 8-10 ft. | 4.00 |
| Honey Locust, Thornless | 5-6 ft. | 3.00 |
| Honey Locust, Thornless | 6-8 ft. | 5.00 |
| Linden, American | 6-8 ft. | 5.00 |
| Linden, American | 8-10 ft. | 7.00 |
| Maple, Cut Leaf | 6-8 ft. | 3.50 |
| Maple, Sugar or Hard | 6-8 ft. | 6.00 |
| Maple, Sugar or Hard | 8-10 ft. | 8.00 |
| Maple, Sugar or Hard | 1 1/2-2 in. | 12.00 |
| Maple, Norway | 6-8 ft. | 5.50 |
| Maple, Norway | 8-10 ft. | 7.00 |
| Maple, Soft | 6-8 ft. | 3.50 |
| Maple, Soft | 8-10 ft. | 4.50 |
| Maple, Soft | 1 1/4-1 1/2 in. | 5.50 |
| Maple, Schweidler | 6-8 ft. | 7.50 |
| Maple, Schweidler | 8-10 ft. | 9.00 |
| Mountain Ash, European or American | 5-6 ft. | 3.00 |
| Mountain Ash, European or American | 6-8 ft. | 4.00 |
| Mulberry, Russian | 4-5 ft. | 1.75 |
| Mulberry, Russian | 5-6 ft. | 2.25 |
| Poplar, Bolleana | 6-8 ft. | 3.50 |
| Poplar, Bolleana | 8-10 ft. | 5.00 |
| Poplar, Bolleana | 1 1/2-2 in. | 7.00 |
| Poplar, Carolina | 6-8 ft. | 2.00 |
| Poplar, Carolina | 8-10 ft. | 2.50 |
| Poplar, Lombardy | 6-8 ft. | 1.50 |
| Poplar, Lombardy | 8-10 ft. | 2.25 |
| Walnut, Black | 3-4 ft. | 2.00 |
| Walnut, Black | 4-5 ft. | 2.75 |
| Willow, Golden | 5-6 ft. | 2.00 |
| Willow, Golden | 6-8 ft. | 2.50 |

| | Size | Each |
|-----------------------------|----------|------|
| Willow, Niobe Weeping | 6-8 ft. | 3.00 |
| Willow, Niobe Weeping | 8-10 ft. | 3.50 |
| Willow, Wis. Weeping | 6-8 ft. | 3.00 |
| Willow, Wis. Weeping | 8-10 ft. | 3.50 |

FLOWERING CRABS

| | | |
|---------------------------|---------|------|
| Bechtel's Double Fl. | 2-3 ft. | 2.25 |
| Bechtel's Double Fl. | 3-4 ft. | 3.00 |
| Hopa Crab | 4-5 ft. | 2.50 |
| Hopa Crab | 5-6 ft. | 3.25 |
| Red Silver Crab | 4-5 ft. | 2.50 |
| Red Silver Crab | 5-6 ft. | 3.25 |

EVERGREENS

BALLED AND BURLAPPED

The following choice Evergreens, in selected specimens, will be dug and shipped with a ball of dirt as an extra precaution that plants will arrive in good condition.

ARBOR VITAE

| | | |
|-------------------------|-----------|--------|
| American | 30-36 in. | \$7.50 |
| American | 3-4 ft. | 9.00 |
| Globe | 12-15 in. | 5.00 |
| Globe | 15-18 in. | 6.00 |
| Douglas Pramidal | 24-30 in. | 8.00 |
| Douglas Pyramidal | 30-36 in. | 10.50 |
| Pyramidal | 24-30 in. | 8.00 |
| Pyramidal | 30-36 in. | 10.50 |
| Siberian | 18-24 in. | 7.00 |
| Siberian | 24-30 in. | 9.25 |

FIR

| | | |
|---------------|-----------|--------|
| Douglas | 24-30 in. | \$6.00 |
| Douglas | 30-36 in. | 8.00 |
| Balsam | 24-30 in. | 5.00 |
| Balsam | 30-36 in. | 7.00 |

JUNIPER

| | | |
|--------------------------|-----------|----------|
| Andorra, Spreading | 18-24 in. | \$7.00 |
| Cannarti | 24-30 in. | Sold Out |
| Cannarti | 30-36 in. | Sold Out |
| Dundee | 24-30 in. | 10.00 |
| Dundee | 30-36 in. | 12.00 |
| Pfitzer Spreading | 15-18 in. | 6.50 |
| Pfitzer Spreading | 18-24 in. | 8.00 |
| Pfitzer Spreading | 24-30 in. | 10.00 |
| Tamariscifolia Sp. | 15-18 in. | 6.00 |
| Tamariscifolia Sp. | 18-24 in. | 7.00 |
| Tamariscifolia Sp. | 24-30 in. | 9.00 |
| Virginiana | 24x30 in. | 6.00 |
| Virginiana | 30-36 in. | 8.00 |

PINE

| | | |
|----------------|-----------|--------|
| Austrian | 30-36 in. | \$7.50 |
| Austrian | 3-4 ft. | 10.00 |
| Mugho | 15-18 in. | 7.50 |
| Mugho | 18-24 in. | 9.00 |
| Scotch | 30-36 in. | 7.50 |
| Scotch | 3-4 ft. | 10.00 |

SPRUCE

| | Size | Each |
|----------------------|-----------|--------|
| Black Hills | 18-24 in. | \$6.00 |
| Black Hills | 24-30 in. | 8.00 |
| Black Hills | 30-36 in. | 10.00 |
| Black Hills | 36-42 in. | 12.50 |
| Colorado Blue | 15-18 in. | 8.00 |
| Colorado Blue | 18-24 in. | 12.00 |
| Colorado Green | 15-18 in. | 5.00 |
| Colorado Green | 18-24 in. | 7.00 |
| Norway | 30-36 in. | 7.00 |
| Norway | 3-4 ft. | 9.50 |

YEW

| | Size | Each |
|-----------------|-----------|---------|
| Hatfield | 15-18 in. | \$10.00 |
| Hatfield | 18-24 in. | 12.00 |
| Spreading | 15-18 in. | 10.00 |
| Spreading | 18-24 in. | 12.00 |
| Upright | 15-18 in. | 10.00 |
| Upright | 18-24 in. | 12.00 |

FLOWERING SHRUBS

Prices given are for shrubs of the proper size for transplanting. Varieties vary in size and habit of growth. Some at 2 feet are as fully developed as others at 3 and 4 feet.

VARIETIES STARRED (*) CANNOT BE SUPPLIED IN 3-4 ft. SIZES. The more dwarf shrubs will be supplied in the sizes specified and the 2-3 ft. price will apply on these items.

CLASS A

18-24 in.:—\$1.75 each; 3 for \$5.00; \$18.50 per 12
 2-3 ft.:—\$2.00 each; 3 for \$5.75; \$21.00 per 12
 3-4 ft.:—\$2.50 each; 3 for \$7.25; \$26.00 per 12

| | |
|-------------------------|--------------------|
| Almond, Pink Flowering* | Snowball* |
| Beauty Bush* | Weigela Floribunda |
| Mock Orange Virginal | Weigela Eva Rathke |
| Mock Orange, Snow Flake | Hydrangea A. G.* |
| Prunus Tomentosa | Hydrangea P. G.* |
| Prunus Cistena | |

CLASS B

2-3 ft.:—\$1.50 each; 3 for \$4.25; \$16.00 per 12
 3-4 ft.:—\$2.00 each; 3 for \$5.75; \$21.00 per 12

| | |
|---------------------------|----------------------------|
| Arrowwood | Lilac Rothomagensis |
| Aronia Arbutifolia* | Mock Orange, Bouquet Blanc |
| Aronia Melanocarpa* | Nannyberry |
| Barberry, Red Leaf 18-24" | Ninebark, Dwarf* |
| Cotoneaster Acutifolia | Privet Regal |
| Deutzia Pride of | Sumac, Cut Leaf |
| Rochester* | Wayfaring Tree |
| Dogwood Siberica Alba* | Weigela Rosea |
| High Bush Cranberry | Witch Hazel |
| Honeysuckle Zobelli | |

CLASS C

2-3 ft.:—\$1.25 each; 3 for \$3.60; \$14.00 per 12

3-4 ft.:—\$1.50 each; 3 for \$4.25; \$16.00 per 12

| | |
|----------------------------|-------------------------|
| Alpine Currant 15-18" | Lilac, Common Purple* |
| Aralia Pentaphylla | Lilac, Common White* |
| Barberry Japanese 18-24" | Maple, Siberian |
| Barberry, Red Leaf 15-18" | Mock Orange Coronarius |
| Buckthorn* | Mock Orange Grandiflora |
| Butterfly Bush 18-24" | Mock Orange Lemoine* |
| Dogwood Lutea, Yel.* | Ninebark, Common |
| Dogwood Paniculata Gray* | Ninebark, Aurea |
| Dogwood Stolonifera Red | Quince, Japanese 18-24" |
| Elder Common | Snowberry, Red* |
| Elder, Cut Leaf | Snowberry, White* |
| Elder, Golden | Spirea, A. W. 15-18" |
| Forsythia Intermedia | Spirea Billardi |
| Forsythia Fortunei | Spirea Frobellei 18-24" |
| Honeysuckle, | Spirea VanHouttei |
| Bella Albida, White | Sumac Canadensis* |
| Honeysuckle, Pink Tatarian | Sumac, Common |
| Honeysuckle, Red Tatarian | Sumac, Staghorn |
| Honeysuckle, Morrowi | |

SPECIAL SHRUBS

| | Size | Each |
|--------------------------------|-----------|--------|
| Euonymus Alatus | 2-3 ft. | \$2.50 |
| Euonymus Alatus | 3-4 ft. | 3.00 |
| Euonymus Alatus Compacta | 18-24 ft. | 2.50 |
| Euonymus Alatus Compacta | 2-3 ft. | 3.00 |
| Butterfly Bush, Red | | 1.50 |
| Prunus Triloba | 2-3 ft. | 2.50 |
| Prunus Triloba | 3-4 ft. | 3.00 |

FRENCH LILAC

See catalogue for complete descriptions

18-24 in.:—\$2.00 each; 3 for \$5.75; 12 for \$22.00

2-3 ft.:—\$2.50 each; 3 for \$7.25; 12 for \$27.00

S—Single Flowers. D—Double Flowers

| | |
|----------------------------|-----------------------------|
| Alphonse Lavalle, D, Lilac | Ludwig Spaeth, S, Mar'n Red |
| Belle de Nancy, D, Rose, | Mme. Lemoine, D, |
| White Center | Pure White |
| Chas. Joly, D, Dark Red | Pres. Grevy, D, |
| Chas. X. S, Reddish Purple | Bluish Lilac |

HEDGING

The following are suitable for hedges. With the exception of Barberry and Privet, the plants listed here are lighter grade than found on other pages in this list. All plants are well grown and first class for their size. Not less than 12 of a size sold.

| | | Per 12 | Per 100 |
|---------------------------------|-----------|--------|---------|
| Barberry Thunbergii | 12-18 in. | \$6.00 | \$48.00 |
| Barberry Thunbergii | 18-24 in. | 8.00 | 63.00 |
| Honeysuckle Pink Tatarian | 18-24 in. | 8.00 | 60.00 |
| Honeysuckle Red Tatarian | 18-24 in. | 8.00 | 60.00 |
| Privet Amoor R. N. | 12-18 in. | 4.50 | 30.00 |
| Privet Amoor R. N. | 18-24 in. | 5.50 | 40.00 |
| Spirea Van Houttei | 18-24 in. | 7.50 | 55.00 |
| Spirea Von Houttei | 2-3 ft. | 9.00 | 70.00 |

CLIMBING VINES

All 2Yr. Plants, Well Rooted

\$1.00 each; \$10.00 per 12

Bittersweet, American Hall's Honeysuckle
Engelmanni Ivy

| | Each | Per 12 |
|-------------------------------|--------|---------|
| Boston Ivy | \$1.25 | \$13.00 |
| Clematis Panicle | 1.25 | 13.00 |
| Clematis, Large Flowering | | |
| Jackmani, Purple | | |
| Mme. Ed. Andre, Red | | |
| Henryi, White | 1.75 | 18.00 |
| Honeysuckle, Gold Flame | 1.50 | 16.00 |
| Honeysuckle, Scarlet | 1.25 | 13.00 |
| Silver Lace | 1.25 | 13.00 |
| Trumpet Vine (Bignonia) | 1.25 | 13.00 |
| Wisteria, Purple | 1.25 | 13.00 |

ROSES

Our Roses are strong two-year plants, grown out-of-doors, well rooted, hardy, first-class, and are more valuable than plants sent out by many mail order houses, or sold by department stores at cheap prices.

HYBRID TEAS

We are listing some of the better varieties of Hybrid Tea (Everblooming) Roses. You can expect a wealth of the bloom the first year; however, they need additional care and protection during the Winter, as they are not hardy without this protection.

Strong, Field-grown Plants, 2 Yr. No. 1

\$2.00 each; 3 for \$5.50; 12 for \$21.00

| | |
|---------------------------|--------------------------|
| Betty Upchurch | K. A. Victoria (White) |
| (Salmon Pink) | Margaret McGredy |
| Dame Edith Helen (Pink) | (Or. Scarlet) |
| Editor McFarland (Pink) | McGredy's Ivory (White) |
| E. G. Hill (Maroon) | Pink Radiance (Pink) |
| E. P. Thom (Lemon Yellow) | Red Radiance (Red) |
| Etoile De Hollande | Souv. De Claudius Pernet |
| (Bright Red) | (Yellow) |
| Golden Dawn (Yellow) | Talisman |
| Joanna Hill (Yellow) | (Yellow shaded to Red) |

HYBRID PERPETUAL

\$2.00 each; 3 for \$5.50; 12 for \$21.00

| | |
|-----------------------------|-------------------------|
| American Beauty | J. B. Clark (Scarlet) |
| (Deep Pink) | Paul Neyron (Deep Rose) |
| Frau Karl Druschki | Ulrich Brunner |
| (White) | (Cherry Red) |
| Gruss An Teplitz (Dark Red) | |

POLYANTHA (BABY RAMBLER)

\$2.00 each; 3 for \$5.50; 12 for \$21.00

| | |
|---------------------------|-------------------|
| Catherine Ziemet (White) | Ideal (Scarlet) |
| Ellen Poulson (Rose Pink) | Miss Edith Cavill |
| Golden Salmon Supreme | (Scarlet Crimson) |
| (Salmon Orange) | Sunshine |
| Gloria Mundi | (Golden Orange) |
| (Orange Scarlet) | |

RUGOSAS AND HYBRID RUGOSAS

\$2.00 each; 3 for \$5.50; 12 for \$21.00

| | |
|--|------------------------------|
| Blanc De Coubert (White) | Hansa (Dark Red) |
| F. J. Grootendorst (Bright Crimson) | Pink Grootendorst (Pink) |
| Grootendorst Supreme (Crimson Red) | Rugosa Rubra (Single Red) |

CLIMBING ROSES

CLASS A

\$2.00 each; 3 for \$5.50; 12 for \$21.00

| | |
|-------------------------|-----------------------------|
| American Beauty (Red) | Primrose (Yellow) |
| Dr. W. Van Fleet (Pink) | Blaze (Patented-Bright Red) |

CLASS B

\$1.75 each; 3 for \$5.00; 12 for \$18.50

| | |
|---------------------------------|----------------------------------|
| Crimson Rambler (Crimson) | Paul's Scarlet (Crimson) |
| Dorothy Perkins (Shell Pink) | Seven Sisters (Deep Pink) |
| Excelsa (Red) | Tausendschoen (Pink to White) |

PERENNIALS

All Perennials Strong, Field-grown Plants

\$.40 each; 3 for \$1.10; 12 for \$4.50

| | |
|---------------------------------------|----------------------------|
| Achillea (Red) | Carnation (Dark Red) |
| Achillea (White) | Gaillardia (Yellow Shades) |
| Bachelor Button (Blue) | Hemerocalis (Yellow) |
| Bellflower (Blue) | Lily of the Valley (White) |
| Coreopsis (Yellow) | Painted Daisy (Pink) |
| Daisy (White) | Platycoden (Blue) |
| Delphinium Belladonna (Light Blue) | Platycoden (White) |
| Delphinium Bellamosa (Dark Blue) | Phlox Creeping (White) |
| | Phlox Creeping (Red) |
| | Sedum, Groundcover |
| | Veronica (Blue) |

| | |
|---|------------------------------------|
| Iris: | Gudrun (White) |
| Autumn King (Blue, blooms Spring & Fall) | Indian Chief (Red) |
| Caprice (Rosy Red) | Lord of June (Blue) |
| Celeste (Light Blue) | Midwest (Ruffled Dotted Purple) |
| Dauntless (Reddish Purple) | Naranja (Yellow and Orange) |
| Eleanor Roosevelt (Late Purple) | Nene (Lavender Purple) |
| Golden Light (Yellow, Red Veining) | Dwarf (Purple, White, Yellow) |

\$.50 each; 3 for \$1.40; 12 for \$5.50

| | |
|----------------------------|-----------------------------|
| Columbine (Blue) | Pinks (Dark Red) |
| Columbine (Red) | Pinks, Sweet William (Pink) |
| Columbine Mixed, long spur | Yucca (White) |

\$.60 each; 3 for \$1.70; 12 for \$6.50

| | |
|-----------------------------|------------------------|
| Aster (Blue) | Poppy, Oriental (Red) |
| Aster (Red) | Phlox, Garden |
| Chrysanthemum | Beacon (Cherry Red) |
| Red, Pink, White Cushion | B. Compte (Dark Red) |
| Yellow | Border Queen (Pink) |
| See catalog for description | Dr. Chas. Mayo (White |
| Coralbells, (Pink) | With Crimson Eye) |
| Delphinium | Finance (Dwarf White) |
| Blackmore & Langdon | Morganrood (Lavender) |
| Hyb. Mix. | Pantheon (Pink) |
| Pacific Coast Hyb. Mix. | Von Hockburg |
| Funkia (White) | (Dark Red) |
| Funkia (Blue) | Widar (Dwarf Purple) |
| Lilies | Colonial (Light Blue) |
| Elegans (Salmon Red) | Scabiosa (Lavender) |
| Madonna (White) | Statice (Light Purple) |
| Regale (White) | |
| Tiger (Orange Red) | |

SPECIAL PERENNIALS

| | Each | Per 12 |
|---|-------------------------------|---------|
| Baby's Breath, Bristol Fairy (Dbl.) | \$1.00 | \$11.00 |
| Bleeding Heart, Common | 1.25 | 13.00 |
| Bleeding Heart, Fern Leaf | 1.00 | 11.00 |
| Peony | 1.50 | 16.00 |
| Baroness Schroeder (White) | Mons. Jules Elie (Pink) | |
| Edulis Superba (Pink) | Officinalis Rubra (Early Red) | |
| Festiva Maxima (White) | Primavere (Near Yellow) | |
| Karl Rosenfield (Red) | Richard Carvel (Dark Red) | |
| Pink, White, Red, not named—each \$1.00; doz. \$10.00 | | |

BULBS AND TUBERS

All of the following must be dug in the fall before the ground freezes and be stored in a frost-proof place.

DAHLIAS

| | | | | |
|-------------------------|-------------------------|-------|--------|--|
| SHOW | 50c each; \$5.00 per 12 | | | |
| Pink | Red | White | Yellow | |
| DECORATIVE | 60c each; \$6.50 per 12 | | | |
| Pink | Red | White | Yellow | |
| CACTUS | 60c each; \$6.50 per 12 | | | |
| Pink | Red | White | Yellow | |

GLADIOLUS

No order accepted for less than 3 of one variety
 3 for 45c; \$1.35 per 12; \$2.25 per 25
 Pink Yellow Purple Red White

MIXED, NO COLOR SPECIFIED

Per 12 \$1.00; Per 25 \$1.50

MEMORANDUM

[illegible]

Do not vary from the prices in this list and
sell only varieties that are listed.

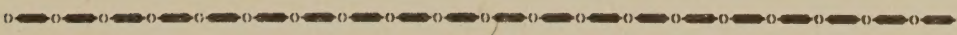
Do not make extravagant statements to obtain orders. It is always better to do more than we promise than to promise more than we can do.

Be sure all orders are dated and always leave an **Exact Duplicate** of the order as sent to us with the purchaser. The order and duplicate must agree to be legal.

Have the purchaser place his name and Post Office address in the proper place and you re-write the name **very plainly** at the bottom of the order and also sign your name as salesman.

It is very important that the **place of delivery, post office, R. F. D. or street number** is plainly written. Mistakes in any of these items often cause delay and extra expense at time of delivery.

Work your territory thoroughly, making the delivery at one point as large as possible.



Number of Trees or Plants to Set An Acre



The following table shows the number of trees or plants required to fill an acre of ground when planted at the given distances apart—in feet:

| | |
|-------|------|
| 3x1 ½ | 9680 |
| 3 ½x2 | 6222 |
| 3x4 | 3630 |
| 3x5 | 2904 |
| 3x7 | 2074 |
| 4x2 | 5445 |
| 4x4 | 2722 |
| 4x5 | 2178 |
| 8x6 | 908 |
| 8x8 | 680 |
| 10x10 | 435 |
| 18x18 | 134 |
| 20x20 | 108 |
| 25x25 | 69 |
| 30x30 | 48 |

If this table does not give the distances you desire to plant, divide 43,560 the number of square feet in an acre, by the number of square feet each tree or plant will occupy.